



AFRICA SOLUTION DISTRIBUTOR



Africa Solution Distributor

Your Preferred Network and Cloud Solution
Distributor in Africa

Brochure 2020

About Africa Solution Distributor

Africa Solution Distributor is a Value Added Distributor of Best-of-Breed, Best-in-Class IT Solutions used by IT Professionals, Managed Service Providers and Value Added Resellers across Africa.

At ASD we transform business through the art of partnership with like-minded vendors and a wide network of resellers that are provisioned in sales, technical support that can provide implementation on an array of network-related products.

Who We Sell To

- Managed Service Provider
- IT and Cloud Service Companies
- Value Added Resellers

Certification Training Courses

- How to build a resilient business
- Sales staff training on solution selling
- How to sell Managed Service
- How to price Managed Service
- Best practices for Technical Support staff
- Technical Product Certification

Our Regions



Our Products

Every problem has a solution and just needs a way to solve it, this is what we pride ourselves in, by providing the Best-in-class IT Solutions.

Back Office Products

Accounting & Invoice

Web-based invoicing software that helps you craft beautiful invoices automatically send payment reminders and get paid faster online.

Collaboration

Communicate, collaborate, and reach consensus to power your business productivity. Know everything exciting to enhance team communication at your workplace.

Customer Relationship Management

Manage and analyze your interactions with past, present and future customers to help improve relationships with customers.

eDocument Signature

Digital signature platform with military-grade encryption and data security.

Project Management

A solution that helps you to plan your work, track it efficiently and collaborate with your team where ever they are with a cloud-based project management tool.

Service and Help Desk

Have a communication centre that provides a single point of contact with clients.

Marketing Products

Email Marketing and Campaigns

Create, send, and track effective email campaigns that help you build lasting relationships with customers.

Social Marketing

Manage multiple social networks, schedule unlimited posts, monitor keywords and collaborate with your team - all from a single dashboard.

Survey Marketing

Create your survey in minutes. Reach your audience on every device. View results graphically and in real-time.

Network Products

Application Security

Have measures in place to improve security on your application by finding, fixing, and preventing security vulnerabilities.

Configuration and Compliance

Get an application that can expose your most high-impact, configuration-related security vulnerabilities.

Data Protection / Encryption

Protecting against unauthorized or unlawful processing of personal data can be prevented by encrypting sensitive data.

Device Configuration Management

Establish and maintain the consistency of the device's performance, function, and physical attributes.

EndPoint Device Control

Take the extra measure of protection that can restrict user access to devices. Provide access to specific types of devices for certain users/groups whenever.

Endpoint Protection

Protect against security threats when it comes to your corporate network, Use protection to protect computer networks that can remotely bridge devices.

Hardware and Software Inventory & Audits

Take the hassle out of system audits with a solution that provides Hardware and Software Asset Inventory audits with reporting on system changes.

Identity and Privilege Access Management

Ensure that the right people have the appropriate access to technology resources by using the proper framework of policies and technologies.

ITOps Analytics

ITOps Analytics provides an approach to retrieve, analyze, and report data for IT operations.

Mobile Device Management

Manage all IT administrators of mobile devices to control, secure, and enforce policies.

Network and Infrastructure Monitoring

Monitor all your systems, devices, traffic and applications on your network.

Online Backup and Disaster Recovery

A cost effective way of delivering industry-leading backup, disaster recovery and cloud-based data protection solutions.

Network Products

Patch Management / 3rd Party Patching

A solution that provides the possibility of installing, uninstalling, and updating software while having top-notch security that can prevent unwanted attacks.

Pen Testing

Evaluate your security systems by simulating cyber attacks against your computer systems to exploit vulnerabilities.

Privileged Access

Provide access to the appropriate levels to help your organization's attack surface.

Remote Access

Supporting Multiple remote systems in real-time, faster, more secure, and easy-to-use in any location with no boundaries.

Remote Monitoring and Management

A solution used by IT professionals and MSP's to provide IT maintenance and support that includes 3rd party patching and remote take control.

Security Policy and Configuration Management

Secure your systems and organization by establishing and maintaining the consistency of a product.

Software Deployment

This solution supports advanced concurrent deployment, allowing you to install multiple packages on multiple computers at the same time.

System Migration Management

Manage your migrations successfully by selecting preparing, extracting and transforming data.

Web Application Security

Be protected on all your web applications by running countless security checks and deploy continuous security monitoring.

Wireless Design and Management

Enables you and your team to design, optimize and troubleshoot any Wi-Fi network faster and easier than ever before.

Our Brands

